

**Long-term Placements<sup>1</sup> | OPTION 1 OF 2  
Concierge Service 2024**

**Retainer** (non-refundable)

None!

**Total Hourly rate (includes the following)**

\$35.25-60.00  
per hour<sup>2</sup>

<b>PAYROLL</b>	Gross Wage
	Payroll Taxes
	Direct Deposit
	Same Day Pay
	Tax Compliance
<b>BENEFITS</b>	Benefits (paid time off, dental, vision, health support)
<b>INSURANCE</b>	Workers Compensation Insurance
	Liability Insurance
<b>PROFESSIONAL DEVELOPMENT</b>	Training/Orientation
	Performance Reviews
	Annual pay increases
	Professional Development

**Minimum Schedule** of 3-days per week, 7 hour day per day

**Overtime rates apply at 40+ hours per week**

**Mileage Reimbursement (current IRS rate)**

**Full Service**

- Agency-generated Job Description, including compensation package
- Customized candidate matching
- Back-up care support when your nanny is unavailable
- All inclusive pricing includes payroll processing, payroll tax compliance, benefits, insurance and professional development
- Retention and consistent care

**Setting you up for success**

- Expertise - 30 years of experience
- 8-step vetting process
- Orientation + training
- Tight knit caregiver community and relationships based on company core values
- Quick turnaround for an ASAP start

**Replacement Policy** If your nanny placement doesn't work out during the first 90 days, we'll resume your search to find a replacement.

<sup>1</sup> Long-term placements are defined as jobs with 8-weeks or more in duration.

<sup>2</sup> Billed bi-weekly

**Long-term Placements | OPTION 2 OF 2**  
**Classic Service 2024 (including Express Service)**

**Retainer (non-refundable)** \$500.<sup>3</sup>

**Classic Placement Fee** (non-refundable, due upon hire) 20% of  
annual gross  
total comp

**Minimum Schedule** of 3-days per week, 7 hour day per day

**Agency Expertise**

- Designated Placement Counselor throughout the search process
- Agency-generated Job Description, including compensation package
- Customized candidate matching + referrals
- Expert guidance on compensation, payroll taxes, benefits + retention

**Best in Class Provider**

- Experienced candidates
- [8-step vetting process](#)
  - Personally interviewed + verified references
  - Social security number verification + address trace
  - 7-year county level criminal background check
  - Drug Screen
  - Driving record

**Minimum Fees**

- Minimum fees of \$3000 and \$5500 in place for long-term temporary care needed for less than 1 year) and permanent placements (care needed for 1 year or more), respectively.
- Minimum fee for Shared Care is \$3500 per family

**Replacement Policy**

- Permanent Placements (care needed for 1 year or more): 90 days (100% credit)
- Long-term Temporary Placements (care needed for less than 1 year): 30 days (100% credit)

**Shared Classic Care (Nanny, Family Assistant, Sidekick)** 18% of annual gross  
total comp<sup>6</sup>  
(per family)

**Express Placement Fee** (non-refundable, due upon hire ) 25% of gross  
annual salary<sup>4</sup>

**Special Pricing Option**

- Pay 50% at time of hire
- Pay the remaining 50% 30 days after provider's start date
- **Minimum Schedule** of 3-days per week, 7-hours per day
- **Minimum fee** of \$5000

**Shared Care (Nanny, Family Assistant, Private Educator)<sup>5</sup>** 15% of gross  
annual salary<sup>6</sup>  
(per family)

<sup>3</sup> Retainer serves as a non-refundable deposit and will be credited to Placement Fee upon hire **if the minimum fee has been met.**

