



**Long-term Placements¹ | OPTION 1 OF 2
Concierge Service 2024**

Retainer (non-refundable) None!

Total Hourly rate (includes the following) \$35.25-60.00
per hour²

PAYROLL	Gross Wage
	Payroll Taxes
	Direct Deposit
	Same Day Pay
	Tax Compliance
BENEFITS	Benefits (paid time off, dental, vision, health support)
INSURANCE	Workers Comp
	Liability Insurance
PROFESSIONAL DEVELOPMENT	Training/Orientation
	Performance Reviews
	Annual pay increases
	Professional Development

Minimum Schedule of 3-days per week, 7 hour day per day

Overtime rates apply at 40+ hours per week

Mileage Reimbursement (current IRS rate)

¹ Long-term placements are defined as jobs with 8-weeks or more in duration.

² Billed bi-weekly

Full Service

- Agency-generated Job Description, including compensation package
- Customized candidate matching
- Back-up care support when your nanny is unavailable
- All inclusive pricing includes payroll processing, payroll tax compliance, benefits, insurance and professional development
- Retention and consistent care

Setting you up for success

- Expertise - 30 years of experience
- 8-step vetting process
- Orientation + training
- Tight knit caregiver community and relationships based on company core values
- Quick turnaround for an ASAP start

Replacement Policy

- If your nanny placement doesn't work out during the first 90 days, we'll resume your search to find a replacement.



**Long-term Placements | OPTION 2 OF 2
Classic Service 2024**

Retainer (non-refundable) \$500.³

Classic Placement Fee (non-refundable, due upon hire) 20% of annual gross total comp

Minimum Schedule of 3-days per week, 7 hour day per day

Agency Expertise

- Designated Placement Counselor throughout the search process
- Agency-generated Job Description, including compensation package
- Customized candidate matching + referrals
- Expert guidance on compensation, payroll taxes, benefits + retention

Best in Class Provider

- Experienced candidates
- [8-step vetting process](#)
 - Personally interviewed + verified references
 - Social security number verification + address trace
 - 7-year county level criminal background check
 - Drug Screen
 - Driving record

Minimum Fees

- Minimum fees of \$3000 and \$5500 in place for long-term temporary care needed for less than 1 year) and permanent placements (care needed for 1 year or more), respectively.
- Minimum fee for Shared Care is \$3500 per family

Replacement Policy

- Permanent Placements (care needed for 1 year or more): 90 days (100% credit)
- Long-term Temporary Placements (care needed for less than 1 year): 30 days (100% credit)

Shared Classic Care (Nanny, Family Assistant, Sidekick) 18% of annual gross total comp⁶ (per family)

³ Retainer serves as a non-refundable deposit and will be credited to Placement Fee upon hire **if the minimum fee has been met.**

