



CONCIERGE SERVICE ~ Baltimore
Best in Class... Safe and Sound

Retainer (non-refundable) \$350.¹

Concierge Placement Fee (non-refundable, due upon hire) 15% of
nanny's annual
gross salary²

Assessment, Recruitment, and Personalized Support

- Unlimited support/designated Placement Counselor throughout the search process
- Systematic + active recruiting
- Customized candidate matching + referrals
- Detailed interview analysis
- Expert guidance on compensation, benefits + retention
- Discounted payroll service³

Safe

- Experienced candidates, personally interviewed + verified references
- Social security number verification + address trace
- 7-year county level criminal background check
- Driving Record
- 10-panel Drug Screen
- Infant/Child CPR and First Aid Certification

Sound

- 1-year membership to Temporary Nanny Service plus 5 back-up child care days⁴
- Placement Portfolio (includes executed Nanny Family Agreement, Hired Candidate's Application + References, Background Check, Offer Checklist, Emergency Medical Consent Form, Performance Review, Household Employer's Tax Law 101)
- 4-month Replacement Policy⁵
- Flexible payment option for placement fee⁶

Nanny Share⁷ 8% of
nanny's annual
gross salary
(per family)

¹Retainer serves as a non-refundable deposit and includes a one-year membership to our Temporary Service. Retainer will be credited to placement fee upon hire. Temporary Service includes access to Sidekick services.

² Minimum placement fee of \$4000.

³ \$250 additional savings with registration for payroll service, HomeWork Solutions, for payment of permanent employee + agency fee

⁴ Booking fees only, hourly rate to sitter not included

⁵ Concierge service replacement policy is 4-months or 120 days. Full or partial credit applied toward Placement Fee for replacement nanny (100% credit if within first half of the replacement period and 75% credit if in the second half of the replacement period).

⁶ Option to pay a 10% premium to the stated placement fee in exchange for the ability to pay in 3-month installments.

⁷ \$350 retainer due per family